

## CV Rolf Sandberg

### RESUMÉ

My name is Rolf Sandberg, and I am a tech savvy, creative, pragmatic and very curious person. I am entrepreneurial and I "get" complex contexts quickly.

I am capable of seeing both the whole picture and crucial details in various contexts – technical, structural, organization related. People around me say I'm a social, honest, straight-forward guy who don't care about prestige.

I usually reach my goals, this by being flexible and getting people with me.

### GENERAL KNOWLEDGE AND SKILLS

Key words are : Management and leadership, project management – Sales and customer management - Quality management, business development and change management - Documentation & Information structures – Software and system development, test and verification

### EDUCATION

- 1994:** MSc Computer Science / Math
- 1989:** Mechanical Engineer (Secondary level)
- 1981:** Licensed welder, welding mechanic
- 1976:** Car mechanic

### EMPLOYMENTS/ASSIGNMENTS

- 2014:** Hybricon Bus Systems AB, Purchasing officer, General business coordination
- 2013:** ÅF Industry AB, Group manager, Sales, Consultant
- 2012:** Epsilon AB, Site manager, Sales, Consultant
- 2010:** Anchor Management BPM AB, Management consultant, Sales
- 2009:** Hybricon AB, CEO
- 2008:** Logica Sweden AB, Business development manager, Interim management
- 2007:** Management consultant, self owned
- 2005:** Fält Communications AB, CEO
- 2000:** Teleca Software Solutions, Site manager, Business area manager
- 1996:** Ericsson, Team Leader, Project manager, Software engineer
- 1988:** ScandiaConsult Nord AB, Mechanical design engineer

### SPRÅK

Swedish – Mother tongue  
English - Fluent  
Spanish – Good knowledge

### COURSES

- 1999:** Management, Ericsson
- 1999:** CMM Continued, SEI
- 1998:** CMM Basics, SEI
- 1998:** Props Project Model, Ericsson
- 1998:** Management, Leading, Ericsson
- 1998:** WCDMA Radio Network Topology, KTH
- 1997:** Real Time Programming, ENEA OSE AB
- 1997:** Java Fundamentals, Cap Gemini
- 1996:** Producing error free C code, Ericsson
- 1996:** Management, Basics, Ericsson Leadership Academy
- 1996:** WCDMA Fundamentals, Telia

### PUBLICATIONS / ACADEMY

- 1995:** Paper on self sorting structures used in machine analysis of natural languages

## **EXPERIENCE**

### **2013 – 2016 Hybricon Bus Systems AB**

Work within startup company to ensure a certain quality level baseline regarding the company's ways of working and products. Documentation of design-, development- and production processes. Documentation in connection with the initial public offering. Preparation and negotiation of purchase and delivery agreements.

### **2012– 2013 Epsilon AB / ÅF Consult**

Assignment to, in the Site Manager role, start a local business for Epsilon, a national tech consultancy. Epsilon was later bought by ÅF Consult AB, another national tech consultancy.

### **2011-2012 IGIS Innovation system**

Planning the operation for IGIS, a local innovation system and incubator in northern Sweden. Was chairman for the underlying organization between 2005 and 2015.

### **2010 Hybricon AB, HQ**

CEO of startup in big trouble. Managed, through hard work and some creativity to get the company back on track again.

### **2008-2009 Logica Sweden AB, Umeå Office (Now CGI)**

Business development towards local market. Interim management in big time trouble project for a major customer. Diverse "business back-office"-work. Preparation of sales material for, and sales of some in-house assets.

### **2007-2008 TietoEnator AB, Radio Networks**

Business planning/development work at Tieto, who was planning for an expansion towards Asian mobile system developers. Investigated possibilities for an attack on the European air industry.

### **2007 ABC System AB, HQ**

Operative manager in a startup within the alarms sector. Responsible for designing and building the supply chain. The company was taken over by a national actor within the domain.

### **2005-2006 Fält Communications AB, HQ**

CEO in bleeding SME within the M2M/IoT domain, introduced radical changes regarding business model and products. The company has risen ever since, and was recently purchased by major Swedish mobile carrier Telia.

### **2000-2005 Teleca Software Solutions AB**

Started and built the local organisation on behalf of HQ. Went from 0 to 70 employees over five years. Account manager for Philips Semiconductors, Samsung, Panasonic and DBTel.

### **1996-2000 Ericsson, Umeå Office**

Work as team leader, software engineer, project manager in the development of the first generation 3G radio bases in a close cooperation between Ericsson and NTT Docomo.

### **1988 – 1990 ScandiaConsult Nord AB**

Work as mechanical design engineer.